

Comparative Production Statistics

Sep-24

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	123,107	123,229	125,356	127,322
Current Salespersons	309,152	309,296	308,677	309,887
Total Licensees	432,259	432,525	434,033	437,209

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	264	336	248	888	963	984
Original Salesperson	1,600	1,513	1,760	4417	5,765	7,811
Broker Renewal	2,067	2,172	2,046	6,445	6,305	6,786
Potential Broker Renewal	2,122	2,364	2,248	6,856	6,932	7,382
<i>% Renewal rate</i>	97.0%	92.0%	91.0%	94.0%	91.0%	92.0%
Salesperson Renewal	4,200	4,343	4,351	13,142	13,435	14,382
Potential Salesperson Renewal	5,689	5,647	5,886	17,176	17,972	18,715
<i>% Renewal rate</i>	74.0%	77.0%	74.0%	77.0%	75.0%	77.0%
Examinations						
Broker Scheduled	265	364	384	920	1,559	1,200
Broker Administered	218	306	319	758	1,250	970
<i>% Passed</i>	44%	49%	47%	45%	51%	48%
Salesperson Scheduled	3,947	3,504	5,013	10,864	17,923	18,189
Salesperson Administered	3,389	2,935	4,179	9,135	14,593	15,017
<i>% Passed</i>	54%	57%	46%	53%	48%	51%

Investigations						
Misc. Cases Assigned	94	130	100	324	571	482
Consumer Investigations Assigned	84	95	133	294	473	482
<i>Total</i>	178	225	233	618	1,044	964
Audit Activities						
Investigative Audits	16	19	6	47	27	44
Other Audit Examinations	13	12	16	37	44	69
Legal Activities						
Desist & Refrain Orders	0	2	3	2	10	15
Licenses Surrendered	3	3	5	10	9	14
Accusations - Hearings						
Licenses Suspended	6	8	8	20	56	31
Licenses Revoked	12	27	15	50	72	56
Dismissals	3	5	8	14	22	30
Public Reprovals	1	0	1	2	2	9
Miscellaneous Orders	7	3	0	12	14	13
Statement of Issues - Hearings						
Denials	13	3	3	22	13	14
Denials, Restricted Licenses	4	8	4	9	20	16
Dismissals	6	1	1	7	5	2

Subdivisions - In State						
Filings, Notice of Intentions	140	225	203	503	614	584
Final Reports Issued	254	305	210	820	723	872
Time-Share Applications Received	0	0	0	0	2	7
Time-Share Reports Issued	0	1	0	0	1	3
Subdivisions - Out of State						
Registration Applications Received	23	19	26	53	54	55
Registrations Issued	23	11	23	55	59	59
Time-Shares Applications Received	0	51	1	139	10	24
Time-Share Permits Issued	8	73	2	81	56	95