

Comparative Production Statistics

Aug-24

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	123,229	123,316	125,552	127,387
Current Salespersons	309,296	309,461	308,567	308,989
Total Licensees	432,525	432,777	434,119	436,376

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	336	288	364	624	715	655
Original Salesperson	1,513	1,304	2,099	2,817	4,005	5,091
Broker Renewal	2,172	2,206	2,084	4,378	4,259	4,531
Potential Broker Renewal	2,364	2,370	2,401	4,734	4,684	5,109
% Renewal rate	92.0%	93.0%	87.0%	92.0%	91.0%	89.0%
Salesperson Renewal	4,343	4,599	4,655	8,942	9,084	9,706
Potential Salesperson Renewal	5,647	5,840	6,231	11,487	12,086	12,553
% Renewal rate	77.0%	79.0%	75.0%	78.0%	75.0%	77.0%
Examinations						
Broker Scheduled	364	291	624	655	1,175	748
Broker Administered	306	234	460	540	931	601
% Passed	49%	43%	49%	53%	53%	48%
Salesperson Scheduled	3,504	3,413	6,429	6,917	12,910	12,683
Salesperson Administered	2,935	2,811	5,136	5,746	10,414	10,454
% Passed	57%	49%	50%	46%	50%	51%

Investigations						
Misc. Cases Assigned	130	100	188	229	306	325
Consumer Investigations Assigned	95	116	195	210	315	323
<i>Total</i>	225	216	383	439	621	648
Audit Activities						
Investigative Audits	19	12	10	31	21	28
Other Audit Examinations	12	12	11	24	28	41
Legal Activities						
Desist & Refrain Orders	2	-0-	3	2	7	9
Licenses Surrendered	3	4	3	7	4	6
Accusations - Hearings						
Licenses Suspended	8	6	30	14	48	22
Licenses Revoked	27	11	27	38	54	40
Dismissals	5	2	6	11	14	26
Public Reprovals	0	1	1	1	1	7
Miscellaneous Orders	3	3	6	6	14	3
Statement of Issues - Hearings						
Denials	3	1	7	9	10	9
Denials, Restricted Licenses	8	1	13	5	19	8
Dismissals	1	0	2	1	4	0

Subdivisions - In State						
Filings, Notice of Intentions	225	137	203	362	411	396
Final Reports Issued	305	261	269	566	513	571
Time-Share Applications Received	0	0	2	0	2	5
Time-Share Reports Issued	1	0	1	1	1	3
Subdivisions - Out of State						
Registration Applications Received	19	11	9	30	28	36
Registrations Issued	11	21	18	32	36	43
Time-Shares Applications Received	51	88	5	139	9	21
Time-Share Permits Issued	73	0	21	73	68	63