

**Comparative Production Statistics**

Jul-24

RE 149 (Rev. 1/16)

**LICENSING AND EXAMINATIONS**

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	123,316	123,525	125,723	
Current Salespersons	309,461	309,985	308,638	
Total Licensees	432,777	433,510	434,361	435,615

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	288	222	351	288	351	300
Original Salesperson	1,304	1,288	1,906	1,304	1,906	2,432
Broker Renewal	2,206	1,823	2,175	2,206	2,175	2,241
Potential Broker Renewal	2,370	2,574	2,283	2,370	2,283	2,655
<i>% Renewal rate</i>	93.0%	71.0%	95.0%	93.0%	95.0%	84.0%
Salesperson Renewal	4,599	3,968	4,429	4,599	4,429	4,644
Potential Salesperson Renewal	5,840	5,710	5,855	5,840	5,855	6,435
<i>% Renewal rate</i>	79.0%	69.0%	76.0%	79.0%	76.0%	72.0%
<b>Examinations</b>						
Broker Scheduled	291	254	551	291	551	342
Broker Administered	234	215	471	234	471	272
<i>% Passed</i>	43%	48%	56%	43%	56%	48%
Salesperson Scheduled	3,413	3,172	6,481	3,413	6,481	6,224
Salesperson Administered	2,811	2,557	5,278	2,811	5,278	5,255
<i>% Passed</i>	49%	50%	49%	49%	49%	52%

<b>Investigations</b>						
Misc. Cases Assigned	100	116	125	100	125	159
Consumer Investigations Assigned	116	108	120	116	120	139
<i>Total</i>	216	224	245	216	245	298
<b>Audit Activities</b>						
Investigative Audits	12	18	11	12	11	10
Other Audit Examinations	12	11	17	12	17	14
<b>Legal Activities</b>						
Desist & Refrain Orders	0	0	4	0	4	4
Licenses Surrendered	4	2	1	4	1	1
<b>Accusations - Hearings</b>						
Licenses Suspended	6	12	18	6	18	14
Licenses Revoked	11	31	27	11	27	13
Dismissals	2	0	8	2	8	12
Public Reprovals	1	0	0	1	0	0
Miscellaneous Orders	3	5	8	8	8	1
<b>Statement of Issues - Hearings</b>						
Denials	1	3	3	1	3	5
Denials, Restricted Licenses	1	3	6	1	6	1
Dismissals	0	2	2	0	2	0

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	137	487	208	137	208	199
Final Reports Issued	261	236	244	261	244	281
Time-Share Applications Received	0	2	0	0	0	5
Time-Share Reports Issued	0	2	0	0	0	0
<b>Subdivisions - Out of State</b>						
Registration Applications Received	11	28	19	11	19	20
Registrations Issued	21	19	18	21	18	26
Time-Shares Applications Received	88	23	4	88	4	2
Time-Share Permits Issued	0	11	47	0	47	1