

### Comparative Production Statistics

RE 149 (Rev. 1/16)

Feb-24
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#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,726	124,812	126,703	128,331
Current Salespersons	311,157	310,597	310,596	305,577
Total Licensees	435,883	435,409	437,299	433,908

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	305	272	330	2,318	2,551	2,919
Original Salesperson	2,129	2,156	2,158	15,867	17,214	20,963
Broker Renewal	2,201	2,394	2,292	16,997	17,624	19,438
Potential Broker Renewal	2,241	2,309	2,366	17,978	19,082	20,205
% Renewal rate	98.0%	104.0%	97.0%	95.0%	92.0%	96.0%
Salesperson Renewal	4,291	4,423	4,329	33,427	35,553	38,445
Potential Salesperson Renewal	5,366	4,777	5,577	43,794	46,989	46,976
% Renewal rate	80.0%	93.0%	78.0%	76.0%	76.0%	82.0%
<b>Examinations</b>						
Broker Scheduled	352	360	368	3,484	3,098	3,961
Broker Administered	286	302	309	2,847	2,536	3,245
% Passed	51%	54%	51%	50%	51%	47%
Salesperson Scheduled	4,764	5,042	5,007	43,057	42,095	51,762
Salesperson Administered	3,859	4,232	4,269	35,778	34,957	42,394
% Passed	46%	47%	49%	49%	50%	51%

<b>Investigations</b>						
Misc. Cases Assigned	199	178	234	904	1,208	1,147
Consumer Investigations Assigned	136	152	124	1,123	1,038	1,156
Total	335	330	358	2,027	2,246	2,303
<b>Audit Activities</b>						
Investigative Audits	14	8	13	93	115	95
Other Audit Examinations	19	18	24	139	163	187
<b>Legal Activities</b>						
Desist & Refrain Orders	1	1	-0-	23	21	30
Licenses Surrendered	3	2	8	27	41	28
<b>Accusations - Hearings</b>						
Licenses Suspended	12	9	8	104	100	387
Licenses Revoked	27	28	25	174	154	163
Dismissals	1	1	1	34	62	33
Public Repeals	1	-0-	-0-	6	14	5
Miscellaneous Orders	4	-0-	2	31	27	18
<b>Statement of Issues - Hearings</b>						
Denials	11	2	3	68	40	22
Denials, Restricted Licenses	3	1	8	43	42	31
Dismissals	2	-0-	4	16	10	16

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	222	189	204	1,656	1,461	2,127
Final Reports Issued	195	154	162	1,812	1,938	1,960
Time-Share Applications Received	0	0	1	26	23	41
Time-Share Reports Issued	0	1	0	30	14	14
<b>Subdivisions - Out of State</b>						
Registration Applications Received	22	16	17	120	128	111
Registrations Issued	21	9	19	118	135	115
Time-Shares Applications Received	1	11	1	156	264	176
Time-Share Permits Issued	12	3	3	210	128	203