

### Comparative Production Statistics

RE 149 (Rev. 1/16)

Jul-23
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#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,723	125,780	127,529	n/a
Current Salespersons	308,638	308,621	308,086	n/a
Total Licensees	434,361	434,401	435,615	n/a

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	351	225	300	351	300	380
Original Salesperson	1,906	532	2,432	1,906	3,432	2,991
Broker Renewal	2,175	2,293	2,241	2,175	2,241	2,569
Potential Broker Renewal	2,283	2,617	2,655	2,283	2,655	2,667
% Renewal rate	95.0%	88.0%	84.0%	95.0%	84.0%	96.0%
Salesperson Renewal	4,429	4,655	4,644	4,429	4,644	6,111
Potential Salesperson Renewal	5,855	6,354	6,435	5,855	6,435	6,360
% Renewal rate	76.0%	73.0%	72.0%	76.0%	72.0%	96.0%
<b>Examinations</b>						
Broker Scheduled	551	0	342	551	342	583
Broker Administered	471	0	272	471	272	486
% Passed	56%	0%	48%	56%	48%	45%
Salesperson Scheduled	6,481	239	6,224	6,481	6,224	7,154
Salesperson Administered	5,278	198	5,255	5,278	5,255	5,995
% Passed	49%	50%	52%	49%	52%	53%

<b>Investigations</b>						
Misc. Cases Assigned	125	195	159	125	219	n/a
Consumer Investigations Assigned	120	214	139	120	127	n/a
Total	245	409	298	245	346	n/a
<b>Audit Activities</b>						
Investigative Audits	11	19	10	11	10	16
Other Audit Examinations	17	47	14	17	14	15
<b>Legal Activities</b>						
Desist & Refrain Orders	-0-	-0-	4	-0-	4	8
Licenses Surrendered	1	3	1	1	1	1
<b>Accusations - Hearings</b>						
Licenses Suspended	18	11	14	18	14	13
Licenses Revoked	27	17	13	27	13	26
Dismissals	8	5	12	8	12	5
Public Reprovls	-0-	-0-	-0-	-0-	-0-	2
Miscellaneous Orders	5	1	1	5	1	3
<b>Statement of Issues - Hearings</b>						
Denials	3	5	5	3	5	4
Denials, Restricted Licenses	4	5	1	4	1	4
Dismissals	2	2	-0-	2	-0-	-0-

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	208	275	199	208	199	297
Final Reports Issued	244	249	281	244	281	289
Time-Share Applications Received	0	0	5	0	5	7
Time-Share Reports Issued	0	3	0	0	0	0
<b>Subdivisions - Out of State</b>						
Registration Applications Received	19	20	20	19	20	20
Registrations Issued	18	12	26	18	26	24
Time-Shares Applications Received	4	96	2	4	2	1
Time-Share Permits Issued	47	16	1	47	1	86