

Comparative Production Statistics

Jul-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,529			
Current Salespersons	308,086			
Total Licensees	435,615		427,336	420,980

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	300	385	380	300	380	231
Original Salesperson	2,432	1,961	2,991	2,432	2,991	1,463
Broker Renewal	2,241	2,300	2,569	2,241	2,569	1,906
Potential Broker Renewal	2,655	2,644	2,667	2,655	2,667	2,467
<i>% Renewal rate</i>	84.0%	87.0%	96.0%	84.0%	96.0%	77.0%
Salesperson Renewal	4,644	4,822	6,111	4,644	6,111	3,702
Potential Salesperson Renewal	6,435	6,397	6,360	6,435	6,360	5,431
<i>% Renewal rate</i>	72.0%	75.0%	96.0%	72.0%	96.0%	68.0%
Examinations						
Broker Scheduled	342	377	583	342	583	302
Broker Administered	272	292	486	272	486	263
<i>% Passed</i>	48%	48%	45%	48%	45%	55%
Salesperson Scheduled	6,224	4,846	7,154	6,224	7,154	3,415
Salesperson Administered	5,255	3,864	5,995	5,255	5,995	2,934
<i>% Passed</i>	52%	48%	53%	52%	53%	61%

Investigations						
Misc. Cases Assigned	198	245	245	198	245	175
Consumer Investigations Assigned	130	173	146	130	146	143
<i>Total</i>	328	418	391	328	319	
Audit Activities						
Investigative Audits	10	26	16	10	16	24
Other Audit Examinations	14	37	15	14	15	16
Legal Activities						
Desist & Refrain Orders	0	5	8	0	8	1
Licenses Surrendered	1	3	1	1	1	6
Accusations - Hearings						
Licenses Suspended	14	6	13	14	14	8
Licenses Revoked	7	18	17	7	17	9
Dismissals	12	5	5	12	5	3
Public Reprovals	0	3	2	0	2	0
Miscellaneous Orders	1	6	2	1	1	3
Statement of Issues - Hearings						
Denials	4	2	4	4	4	3
Denials, Restricted Licenses	5	6	1	5	0	4
Dismissals	0	3	0	0	0	2

Subdivisions - In State						
Filings, Notice of Intentions	200	281	297	200	297	273
Final Reports Issued	281	312	289	281	289	201
Time-Share Applications Received	5	0	7	5	7	1
Time-Share Reports Issued	0	22	0	0	0	0
Subdivisions - Out of State						
Registration Applications Received	20	18	20	20	20	27
Registrations Issued	26	16	24	26	24	39
Time-Shares Applications Received	2	21	1	2	1	10
Time-Share Permits Issued	1	3	86	1	86	7